

2024 U.S. and Northwest Indiana Economic Outlook

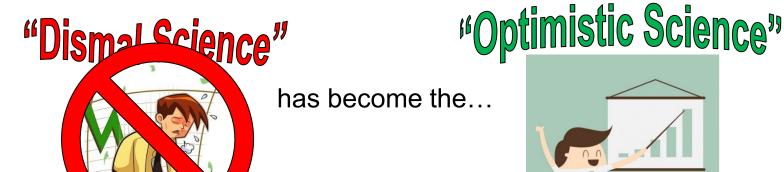
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So, how's the economy doing?

One year ago, I left you with:

"Be confident in our economy, it's strong!"

Today, it's clear the economy is the **strongest** it's been in decades!





(*at least for now)



U.S. Inflation

- Inflation is under control
- What is a desirable level of inflation?
 - Federal Reserve targets 2.0%/yr
 - 20-year average is 2.5%/yr
 - 40-year average is 2.7%/yr

Over the last...

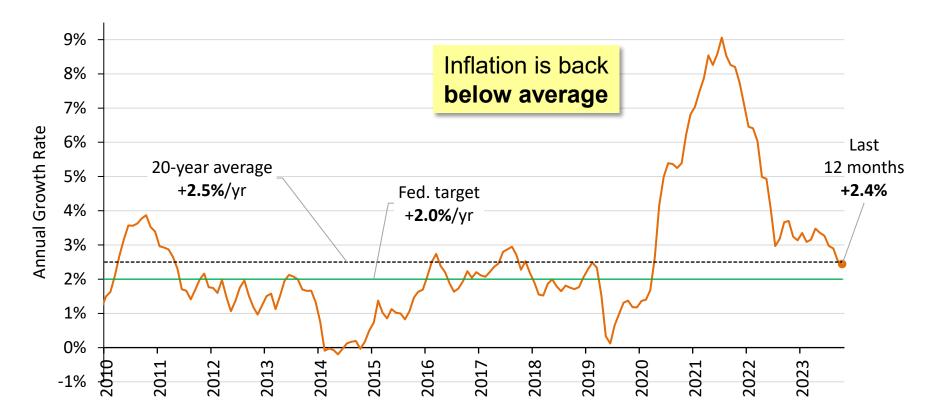
Annualized Inflation Rate

...five years

+4.8%/yr



U.S. Inflation Rate



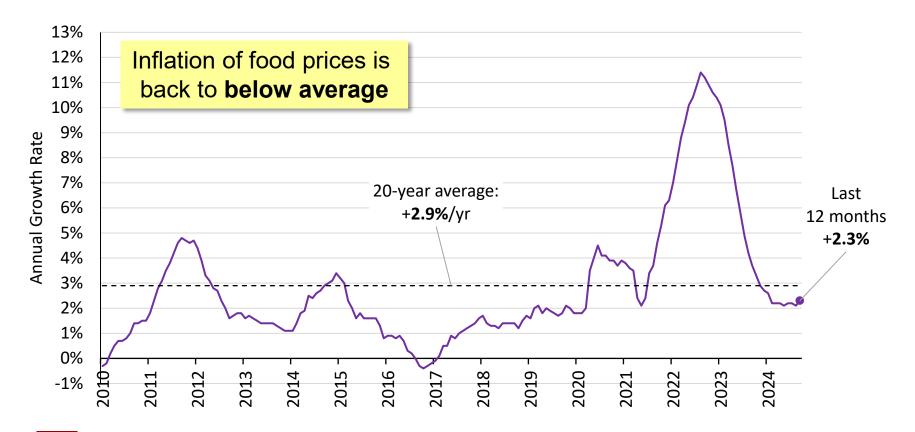


Real Gas Prices (Midwest Regular)





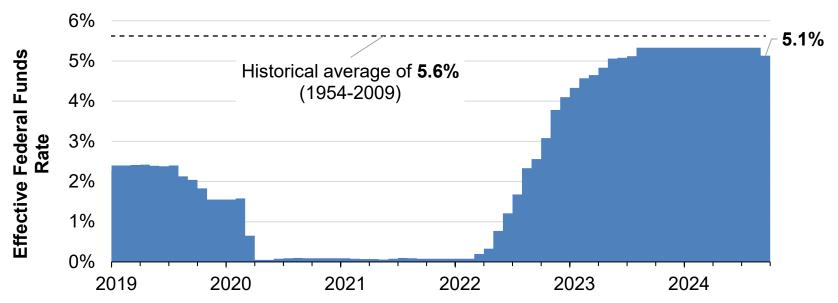
Food Prices





U.S. Interest Rates

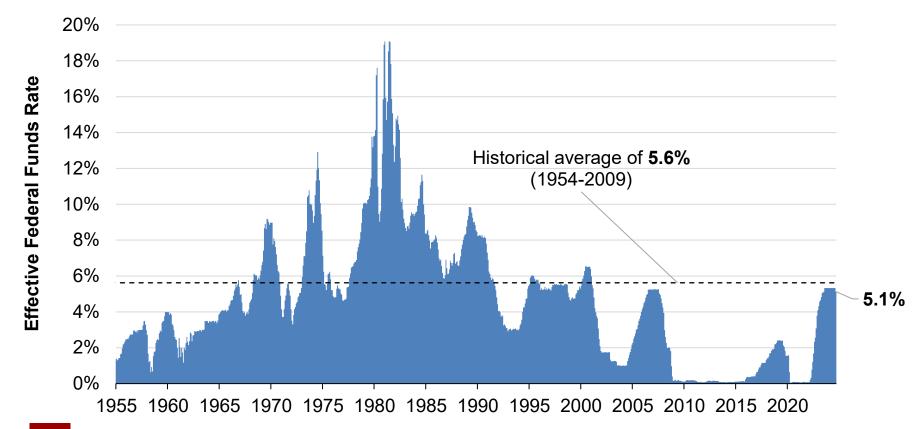
Interest rates stable and below long-run average



- In September, Federal Reserve cut rates by 50 basis points.
 - First rate cut in over four years; further rate cuts expected in Nov./Dec.



Historical Interest Rates



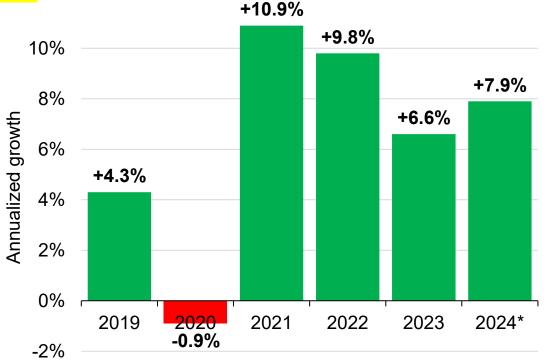


Economic Output (GDP)

 U.S. economic growth is incredibly strong

- +5.5%/yr. since 2019
- +5.9%/yr. since 2021
- 20-year average is 4.4%

U.S. Nominal GDP Growth

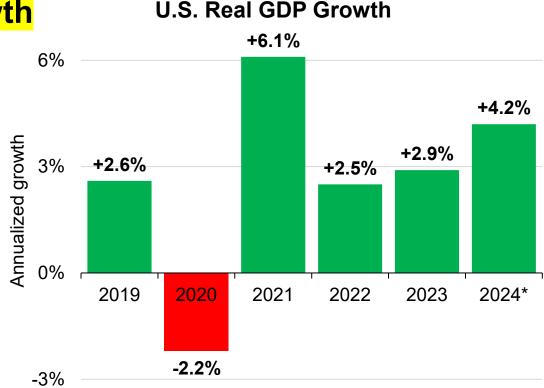




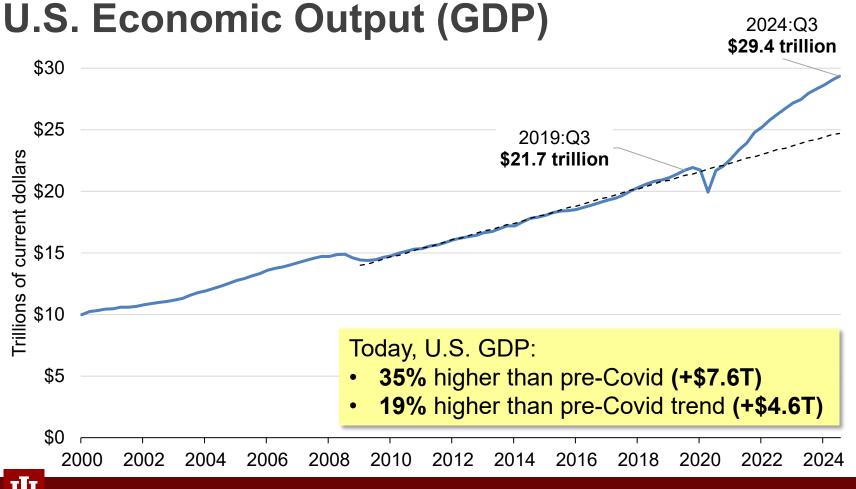
Economic Output (Real GDP)

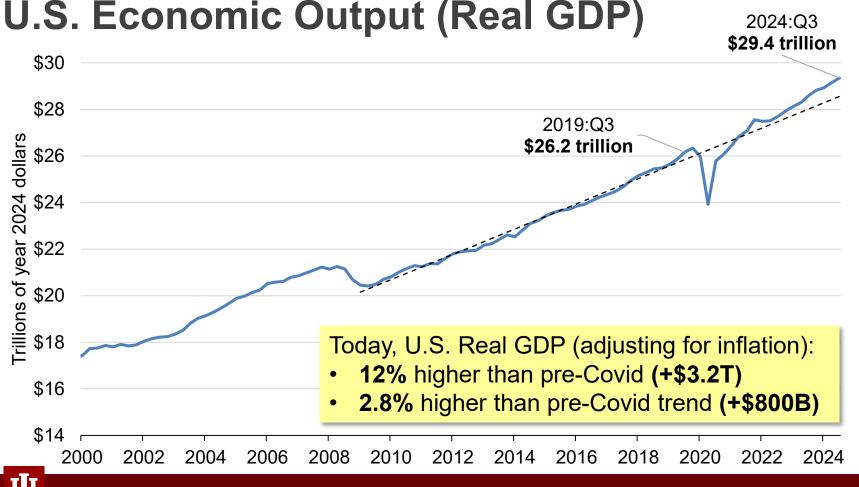
 U.S. economic growth is incredibly strong

- +2.1%/yr. since 2019
- +2.3%/yr since 2021
- 20-year average is 2.1%



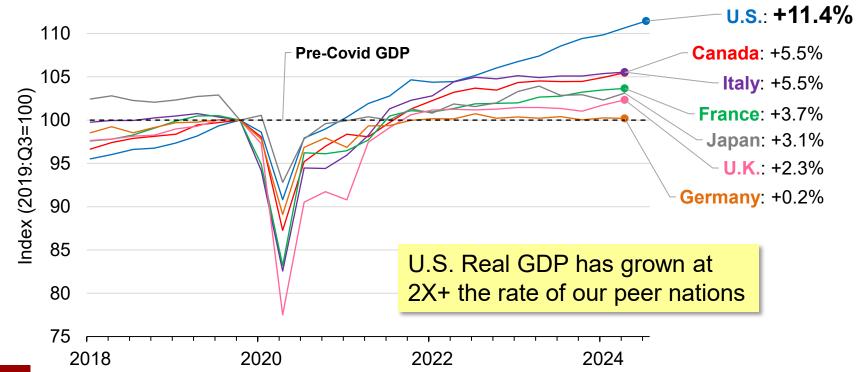






Real GDP Growth Globally (G7 countries)

U.S. economic growth outpacing other nations

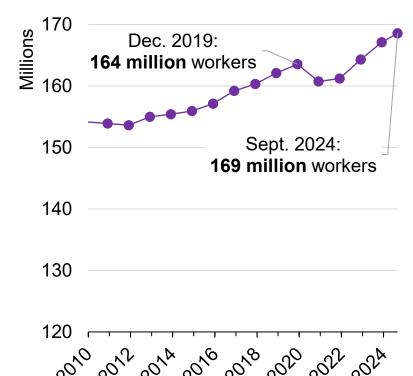




Labor Force

- U.S. labor force at record levels
- In 2020, 2.8 million workers (-1.7%)
 left the labor force.
 - "Nobody wants to work anymore!"
- Since then, <u>recovered those workers</u> and added 5.0 million (+3.1%) more.
 - "Everybody wants to work now!"

U.S. Labor Force

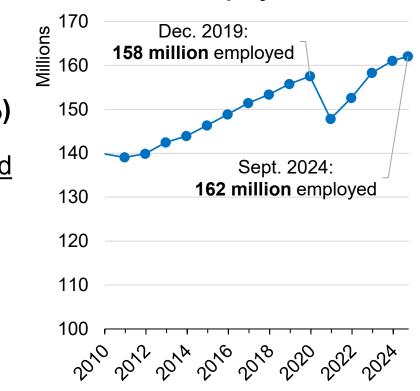




Employment

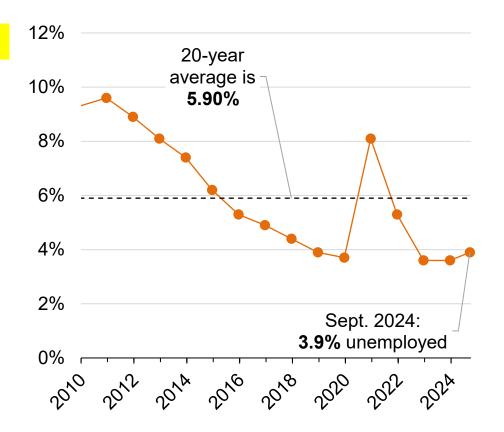
- U.S. employment at record levels
- In 2020, lost 9.7 million jobs (-6.2%)
- Since then, <u>recovered those jobs and</u> <u>added</u> 4.5 million (+2.9%) more

U.S. Employment



Unemployment Rate

- U.S. unemployment rate at record low
- Unemployed workers:
 - Historically: 1 out of every 17
 - Today: 1 out of every 26

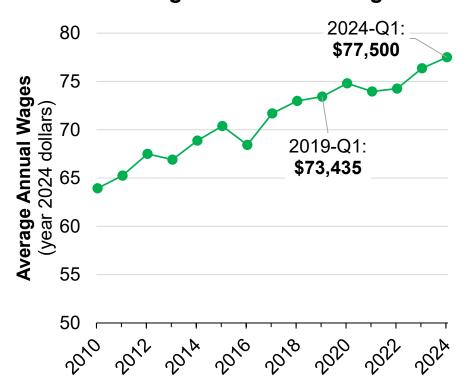




Wages

- Wages have risen faster than inflation
 - From 2019 to 2024,
 U.S. average annual wages grew +5.5% after adjusting for inflation.

Average Annual Real Wages





U.S. Summary

- 1. Inflation is under control
- 2. Interest rates stable and below long-run average
- 3. Economic growth is incredibly strong (stronger than peer nations)
- 4. Labor force and employment at record high levels (unemployment lower than typical)
- 5. Wages have risen faster than inflation.

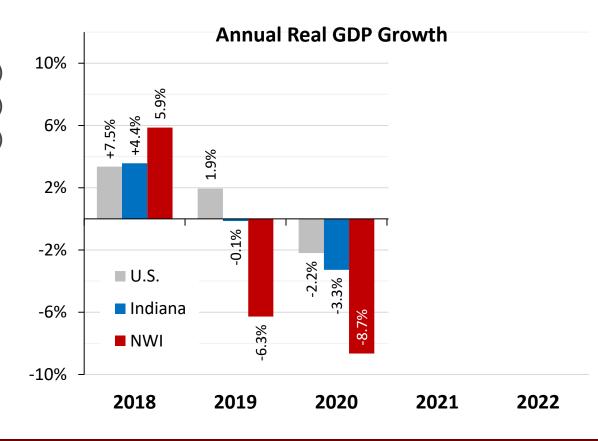
The "Optimistic Science"!

(for now)

What about Northwest Indiana?

NWI Real Economic Growth

- Overall, from 2017-2022:
 - **US**: +10.1% (+2.0%/yr)
 - **IN**: +9.3% (+1.8%/yr)
 - **NWI**: +4.1% (+0.8%/yr)
- Unfortunately, NWI has underperformed state and nation.
 - No NWI GDP data for 2023 yet.





NWI Wages

Wage growth in Northwest Indiana has outpaced inflation.

Region	Real Wage Growth (2019-2024)	Annual Real Wage Growth
Northwest Indiana	+4.9%	+1.0%/yr

But wage growth has been slower than state and nation



NWI Industry Trends: <u>LAST 5 YEARS</u> (2019-2024)

Industry	Annual Real Wage Growth
Overall	+1.0% ↑
Construction	-0.6% ↓
Manufacturing	- 0.2% ↓
Retail Trade	+1.4% ↑
Real Estate and Rental	+2.5% ↑
Transportation & Warehousing	-0.1% 🗸
Professional & Tech. Services	+0.9%
Healthcare & Social Assistance	+0.6% 1
Accommodation & Food Service	+4.0% ↑

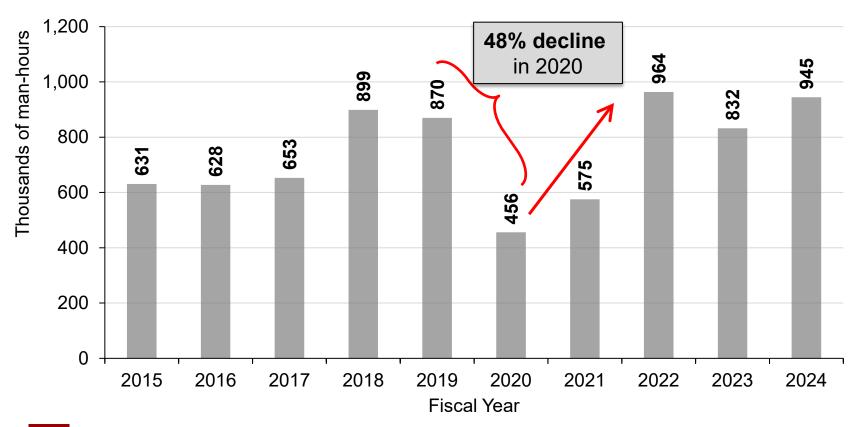


NWI Industry Trends: LAST 23 YEARS (2001-2024)

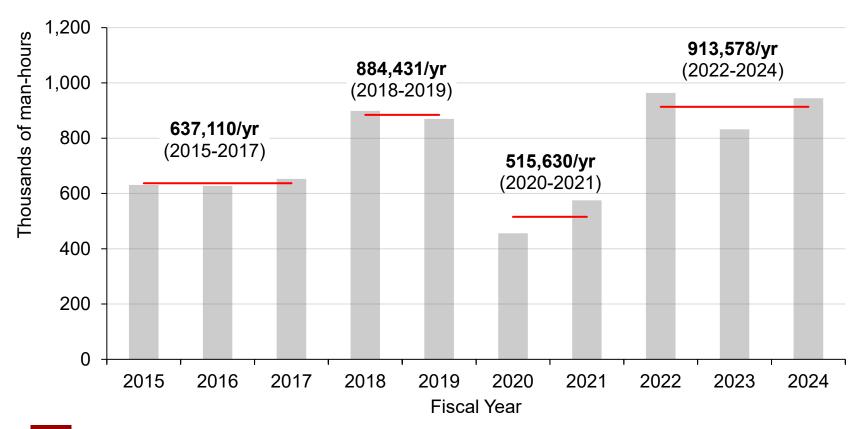
Industry	Annual Re Wage Grow	
Overall	+2.0%	↑
Construction	+2.2%	\uparrow
Manufacturing	+1.1%	1
Retail Trade	+1.7%	↑
Real Estate and Rental	+2.7%	1
Transportation & Warehousing	+1.7%	↑
Professional & Tech. Services	<mark>+2.6%</mark>	1
Healthcare & Social Assistance	+3.4%	↑
Accommodation & Food Service	+3.9%	↑



Union Construction Man-Hours (NWICA)



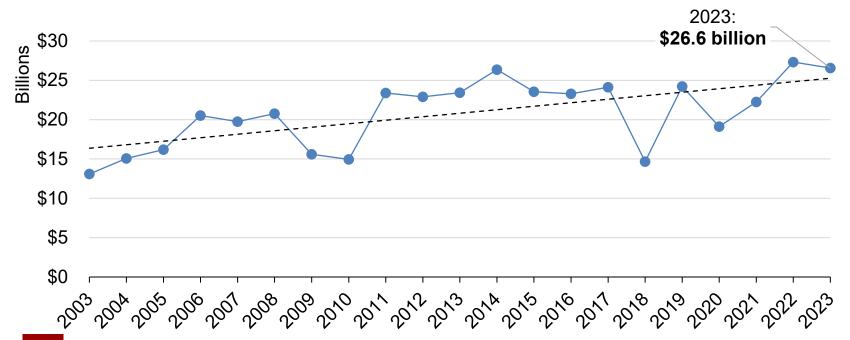
Union Construction Man-Hours (NWICA)





Retail Sales in Northwest Indiana

- Retail sales in Northwest Indiana have recovered from pandemic.
- But have only just kept pace with inflation (+2.5%/year)





NAICS 54 – Professional and Technical Services

What is it?

- Legal, accounting, tax, bookkeeping, and payroll services.
- Architectural, engineering, and specialized design services
- Computer systems design and related Services
- Management, scientific, and technical consulting.
- Scientific R&D services
- Advertising, PR, and Related

Well-paying, high education/skill

In Northwest Indiana:

- Fastest growing industry, last 5 years, added 3,752 jobs (+46%)
- Average pay of \$68,074
 (12.2% higher than NWI average)



NAICS 62 - Health Care and Social Assistance

Major growth sector over the last 23 years in NWI; less in the last 5 years.

Industry	Change in Employment (2001-2024)
Health Care and Social Assistance	+33.2% (+11,948)
Ambulatory Health Care Services	+84.8% (+9,292)
Hospitals	+20.2% (+2,238)
Nursing and Residential Care Facilities	+8.6% (+549)

Other Sectors

- **Manufacturing**: Continued decline in employment, but high wages (\$100,000+). Likely to continue in this direction.
- Transportation and Warehousing: Large expansion in South Lake County. Additional growth likely.
- Accommodation & Food Service: Strong growth in both wages and employment. Significant affect on low-/middle-income households.

OVERALL:

Employment in NWI is becoming more diversified across sectors and we're attracting/growing higher-paying jobs.

NWI 2024 Predictions vs Actual and 2025 Forecast

	2024 Forecast
Real GDP	+1-2% (+\$300-\$600M)
Employment	+0.5% (+1,300 jobs)
Labor Force	+0.25% (+850 workers)
Unemployment rate	4.5% to 5.5%
Wages & salaries	+2-3% (+\$300-\$500M)
Personal Income	+3-4% (+\$1.3-\$1.7B)



Thank you!

